

## Message Text

UNCLASSIFIED

PAGE 01 COLOMB 02445 151206Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
-----066887 152210Z /75  
R 151047Z JUL 77  
FM AMEMBASSY COLOMBO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7693

UNCLAS COLOMBO 2445

E.O. 11652: N/A  
TAGS: BBSR, CE

SUBJ: WTDR/FTI DATA MANAGEMENT SYSTEMS LIMITED

REF: USDOC 05181

1. SRI LANKA 2. CNTRY CODE: 542 3. SER. NO: N/A

4. DATA MANAGEMENT SYSTEMS LIMITED

4.A. CODE: - 4B. CODE: - 4C. CODE: -

5. POSTBOX 10, 76 PARK STREET (1ST FLOOR)

6. COLOMBO 2, SRI LANKA

7. ESTABL: 1976 8. EMPL: 8 9. SIZE: (20-X) SMALL

10. REPUTATION: (22-X) GOOD

11. -

12. RPT. DATE: 07/77

13A. RET., AGT., IMP., OF MINI COMPUTERS  
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13B. RET., AGT., DIST., IMP., OF PAPER PRODUCTS FOR  
COMPUTERS ETC.

13C. RET., AGT., DIST., IMP., OF MAGNETIC TAPE ETC.

14. CONTACT: JOHN N.L.C. FERNANDO TITLE: MANAGER

15. CABLE: MANOSANGA 16. TELEX: N/A

17. TEL: 26245

18. FINANCIAL REF: PEOPLE'S BANK, PART STREET, COLOMBO 2

19. TRADE REFS: WANG LABORATORIES INC., LOWELL, MASSACHUSETTS  
01851

20. FOREIGN FIRMS REPRESENTED: (A) COMMERICAL FORMS (S)  
PRIVATE LIMITED, 62 TELOK AYAR STREET, SINGAPORE 1 FOR PAPER  
PRODUCTS SUCH AS COMPUTER CONTINUOUS STATIONARY FORMS ETC.,  
ACQUIRED 1977 AND (B) INSING TAI ENTERPRISE PTE. LTD., 128  
FIRST FLOOR, INTERNATIONAL PLAZA, 10 AMON ROAD, SINGAPORE 2  
FOR COMPUTER MEDIA SUCH AS MAGNETIC TAPE ETC., ACQ. 1977.

21. THE FIRM IS LOCATED ON THE SECOND FLOOR, AMONG OTHER  
OFFICES, OF A TWO STORIED BUILDING (CONVETED FROM A RESIDENTIAL  
BUNGALOW) IN THE HEART OF THE CITY CLOSE TO THE TWON HALL,  
THE CENTER FOR LOCAL ADMINISTRATION. IT WAS RECENTLY CON-  
VERTED INTO A PRIVATE LIMITED LIABILITY COMPANY WITH M. MANO-  
HARAN AND S.M.A.K. SANAGKKARA, BOTH CHARTERED ACCOUNTANTS, AS  
ITS TWO MAIN DIRECTORS. THE FIRM'S PRINCIPALS, MANOHARAN  
AND SANGAKKARA, AN ESTABLISHED FIRM OF CHARTERED ACCOUNTANTS,  
WITH BRANCHES IN THE CHIEF PROVINCIAL CITIES, REALISING THE  
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NEED FOR A FIRM TO HANDLE SPECIALISED DATA PROCESSING CON-  
SULTATION WORK, FORMED THIS COMPANY. THIS LED TO THE COMPANY  
BRANCHING OUT TO DEVELOP SOFTWARE PACKAGES FOR ITS CLIENTS  
USING AN IBM COMPUTER FACILITY HAVING RECRUITED QUALIFIED  
PERSONNEL FOR THIS PURPOSE. NOW, IT HAS VENTURED FURTHER  
INTO THE FIELD OF COMPUTER HARDWARE SALES. THE FIRM HAS ALREADY  
IMPORTED FOR ONE OF ITS PRESTIGIOUS CLIENTS A MINI COMPUTER  
WHICH WE BELIEVE IS THE FIRST OF ITS KIND IN SRI LANKA. THE  
MANAGER OF THE FIRM IS WELL QUALIFIED TO HANDLE COMPUTER  
EQUIPMENT HAVING FOLLOWED AN ADVANCED TRAINING COURSE ON ICL  
COMPUTERS IN THE UNITED KINGDOM. BESIDES BEING THE CHIEF  
COMPUTER ENGINEER FOR INTERNATIONAL COMPUTERS (CEYLON) LTD.,  
FOR ABOUT ONE AND HALF YEARS, HE ALSO ACTED AS CUSTOMER  
ENGINEERING AND SUPPORT MANAGER FROM JANUARY-APRIL 1976 FOR  
A MAJOR ICL COMPUTER INSTALLATION AT INDONESIA. ACCORDING TO  
LOCAL BANKING SOURCES, THE FIRM MAINTAINS A SATISFACTORY CURRENT  
ACCOUNT BUT REGRETS IT HAS NO KNOWLEDGE OF ITS MEANS AND  
FINANCIAL STANDING. THE FIRM INFORMED THE EMBASSY REPRESENTATIVE  
THAT IT IS HOPING TO CONDUCT A SEMINAR SHORTLY TO  
PROMOTE THE UNDERSTANDING OF BUSINESS AND SCIENTIFIC  
APPLICATIONS THAT A WANG MINI COMPUTER COULD PERFORM. THE  
FIRM IS RECOMMENDED AS A TRADE CONTACT FOR INTERESTED AMERICAN

FIRMS.

22. PREPARED BY: SPATHMANATHAN. APPROVED BY: CPCONNELLY  
AT: U.S. EMBASSY, COLOMBO, SRI LANKA.  
PERKINS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 15-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977COLOMB02445  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770253-0116  
**Format:** TEL  
**From:** COLOMBO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770754/aaaabuqu.tel  
**Line Count:** 121  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 24774a6b-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 06-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1852427  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTD/FTI DATA MANAGEMENT SYSTEMS LIMITED  
**TAGS:** BBSR, CE  
**To:** COM  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/24774a6b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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